

The 4 W's of Home Buying

1 *WHY* are you buying/moving?

- Are you looking for an investment or a new home?
- Do you need more space for an expanding family?
- Do you need less space as you move toward retirement?
- Are you financially ready to make your dreams come true now?

2 *WHERE* would you like to be?

- Is there a specific area, neighbourhood or community you want to be in?
- Is there an ideal building that appeals to you?
- What conveniences would you like to be close to? (Work, transit, school, etc)
- Are you relocating for a job or to a specific city?



3 *WHAT* type of home would you like to own?

- What is your budget? Have you been pre-approved for a mortgage?
- Would you prefer a condo, townhouse or detached property?
- How big are you looking for? How many bathrooms, bedrooms, etc.

4 *WHEN* would you like to be moved in?

- Do you have an ideal timeline or deadline for your real estate journey?
- Are you early in the buying process or have you been looking for a while?
- Is there anything holding you back from getting started?



 778 - 551 - 1404

 listwithbhinder@gmail.com

 [bhindersharmarealestate](https://www.facebook.com/bhindersharmarealestate)

BHINDER SHARMA

Personal Real Estate Corporation

